





OMNIA Partners, Public Sector FAQ

Region 4 Education Service Center has awarded OFS a cooperative purchasing agreement for furniture and installation. This competitively solicited and publicly awarded contract is available to agencies nationwide via OMNIA Partners, Public Sector. OMNIA Partners, Public Sector is the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement.

Eligibility:

Who can access the contract?

- States
- Counties
- Cities / municipalities
- Special districts
- Authorities
- K-12 schools (public, private and charter)
- State colleges and universities
- Private colleges and universities

Non profits:

- Charitable organizations
- Religious organizations
- Foundations
- Museums
- Credit unions
- Associations
- Electric cooperatives

**If you still aren't sure, contact Anna McClelland at amcclelland@ofs.com 704-771-9003 or Martha Schwindt at mschwindt@ofs.com 866-637-9328 x7257 with the complete name of the client.*

Does the agency need to be a participant of OMNIA Partners to participate? And if so, is there a member number to reference? Registration is very easy and offers many benefits! Registration is available by visiting omniapartners.com/publicsector. A member number is assigned within 48 hours of registration. OFS does not require that the member number appear on orders. Refer to our Client Packet for order instructions.

How can I tell if an agency is already registered? Ask your OFS/Carolina rep to check their database for members and member numbers.

Can an agency use the program instead of going out to solicitation/bid? Yes, our OMNIA Partners contract is the result of an award by a governmental lead public agency, Region 4 Education Service Center. The contract is the result of a competitive solicitation process. This negates the need for further competition in most cases.

Scope:

Which OFS products are included? All brands and all products are included (OFS & Carolina).

Is QuickShip available? Yes. All QuickShip programs from all brands are included.

Fees/process:

Is there a fee or client rebate associated with joining OMNIA Partners? No, there are no costs, minimum spend requirements, or user fees to participate or register. The contract offers our best price up front so that clients are guaranteed the best price available day one, eliminating the need for rebates.

My state has its own contract. Which should I use? The client should determine which contract is best for them based on their policies. OMNIA Partners provides many benefits over state contracts including the best price because of the aggregation of purchasing power of public agencies nationally. In addition, the OFS contract is available for many agencies that cannot access state contracts.

Is additional discounting available? The OFS contract features volume tiers as well as a negotiable level.

Where can I find the terms and conditions? Download the Client Packet and other contract details from <https://ofs.com/resources/contracts/omnia-partners-public-sector-national-ipa>

As an OFS dealer, how do I price and enter orders? Refer to the dealer packet available from your OFS representative.