





Discounts and rates

Brands/product lines	List price tiers	Client discount drop ship %* (OFS or dealer invoiced)	Client non union delivered & installed% ** (dealer invoiced only)	Client union/prevaling wage delivered & installed% ** (dealer invoiced only)
OFS & Carolina (may be combined to reach next tier. Excludes open plan)	\$0 – 100,000 \$100,001 – 1,000,000			
Open plan products (from open plan price list)	\$0 – 69,444 \$69,445 – 1,000,000			

email your representative or
AMcClelland@ofs.com for pricing

Labor category	Non-union	Union/prevaling wage (not to exceed)
Design	\$76.50	\$76.50
Installation	\$63.00	\$163.00
Reconfiguration	\$63.00	\$163.00
Project management	\$76.50	\$163.00
Asset management	\$76.50	\$163.00
Re-upholstery	\$66.50	\$163.00
Storage per square foot	\$1.50	\$163.00

Notes:

OFS invoiced = Orders addressed to and invoiced by OFS

Dealer invoiced = Orders addressed to and invoiced by dealer

Discounts from current commercial price lists Small order fee does not apply

*Drop ship rates include freight via tractor trailer to a dock. Unloading of product not included in price. Dealers may receive and unload product at dealer or client dock but labor to do so not included in “drop ship” price. Services are available at or below the listed contract hourly rates.

**Delivery and installation rate includes delivery, installation and punch list completion during normal business hours and conditions. This service requires access to dock and elevator and free and clear access to space. Electricity, heat and air conditioning are to be provided by client at no charge. Additional services such as design, asset or project management, storage, etc. may incur hourly rates per contract rate schedule. Any work requiring installation of data/telecommunications or a licensed electrician is the responsibility of the client.

**A service fee may apply to projects below \$5,000.00 list or beyond 50 miles from authorized dealer.



Addressing orders

When purchase order is addressed to dealer:

- A. Provide dealer with agency purchase order which states: ***Per region 4 ESC contract #R142213***
 - B. Payment terms: net 30 days; FOB destination
 - C. May be used for drop ship or delivered/installed option
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When order is addressed to OFS:

- A. Client purchase orders must state: ***Per region 4 ESC contract #R142213.***
- B. List dealer services such as design and installation as separate line items from product and include/attach detailed specification
- C. Terms: Net 30 days; FOB destination
- D. Inclusive delivered & installed % option not available if addressing orders directly to OFS

Order address — all brands (send all orders to this address)

OFS Brands Holdings Inc.
c/o Participating Dealer
1204 E 6th Street
Huntingburg, IN 47542
order_entry@ofs.com

Payment address

OFS Brands Holdings Inc.
c/o Wells Fargo Bank
PO Box 204688
Dallas, TX 75320-4688



Contract details, eligibility, and OFS contacts

Awardee: OFS Brands Holding Inc.

Furniture & installation contract: Competitively solicited and publicly awarded by Region 4 Education Service Center. Contract #R142213 made available through OMNIA Partners, Public Sector.

Contract term: May 1, 2015 through April 30, 2020

Contract due diligence documents are available online at nationalipa.org, search for OFS Brands or at <https://ofs.com/resources/contracts/omnia-partners-public-sector-national-ipa>

Products: All products are included, including Quickship

Price list: Current

Terms: net 30 days: FOB destination

Eligible agencies include:

- States
- Counties
- Cities / municipalities
- Special districts
- Authorities
- K-12 schools (public, private and charter)
- State colleges and universities
- Private colleges and universities

Contacts:

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Non profits include:

- Charitable organizations
- Religious organizations
- Foundations
- Museums
- Credit unions
- Associations
- Electric cooperatives