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Sourcwell client abstract



Sourcwell 

Awarded Contract

Contract # 121919-OFS



Pricing for Sourcewell contract

Price schedule:

Brands/product lines	List price volume per order	Client discount % off the current list price. Dock delivery
OFS & Carolina (may be combined to reach next tier. Excludes open plan)	\$1-100,000 \$100,001 +	Contact your OFS/Carolina representative or email Sourcewell@ofs.com for discounts
Open plan (from open plan price list)	\$1-67,500 \$67,501 +	
Services	Negotiable	

Notes:

Small order fee does not apply

Terms: Net 30

Freight: FOB Destination

Taxes to be added. Each Member is responsible for supplying the Vendor with valid tax-exemption certification(s). When ordering, Members must indicate if it is a tax-exempt entity.

P-Cards accepted. Fee may apply

Dock delivery:

All deliveries shall be delivered to the customer or dealer loading dock or site. End-User/buyer is responsible for unloading, unboxing and assembly. Inside-delivery or installation costs to be quoted per project by an authorized dealer.

The benefits of the OFS pricing model:

- A simple formula regardless of product type, style or brand with the only exception of open-plan aka systems furniture.
- We've even included Quickship at no extra charge.
- Ability to combine various products to achieve tier 2 discounts. We don't ask that you work with a myriad of product types with various discounts. In fact, we let you combine all product types except open plan to help get to tier 2 pricing faster.
- Flexible order processing. Unlike some suppliers, we don't require that the orders be addressed to OFS. We let the agency decide whether to buy from their local dealer partner or OFS.
- We don't penalize you if we aren't the total solution for your project. You get our best price without any commitments other than volume. Simple.

Catalogs:

Pricing is a discount off of current/published list prices in effect at the time of order entry. Price lists may be found at: <https://ofs.com/resources/documents/pricelists>



Instructions

Contract #: 121919-OFS

Contract term: February 19, 2020 - February 18, 2024

Available extensions: one additional one-year period

Proposal instructions:

When providing pricing quotes to Members, all pricing quoted must reflect a Member's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Member's requested delivery location.

Order instructions:

Address orders either to OFS or to Authorized Dealer

- Customer purchase order whether addressed to OFS or to an authorized dealer shall include the OFS Sourcewell contract number # 121919-OFS.
- When ordering through OFS, list services such as installation separate from product total. When ordering through dealers, services, and product may be separated or combined.
- Dealer shall forward a copy of end-user purchase order to OFS.

When addressed to OFS:

OFS
c/o Participating Dealer (if working with a dealer)
1204 E 6th Street
Huntingburg, IN 47542
Attention: order_entry@ofs.com
Tag: Sourcewell contract order

When addressed to dealer:

Dealer Name
Dealer Address
Tag: OFS Sourcewell Contract #121919-OFS

Canadian orders:

Discounts for products reflect current US Price Lists.

Pricing for Canadian members would feature the same discount structure off of the current USD price list as shown in the contract. Members would add GST Tax (est. at 5%) to Net as well as a brokerage fee of \$7.50 or going rate per product line.

The order may be received and paid in U.S. Dollars. If a member chooses to enter an order in CAD the posted exchange rate at the time of order would be added. Usually, that rate is 1.3

Standard published lead times are from the time of order to shipment. Normal transit time to the port of exit adds 10 days to Western Canada and 5 days to Eastern Canada via OFS/Styleline truck.



Additional contract details

Dealers:

OFS /Sourcewell dealers may be found by contacting your local OFS/Carolina representative or emailing Sourcewell@ofs.com

Questions:

Send any questions to Sourcewell@ofs.com

or call:

Anna McClelland
VP Specialty Markets
704.771.9003
amcclelland@ofs.com

Andrea Whitworth
Contract Administrator
886.637.9328 x8129
awhitworth@ofs.com