

### Product

#### Is Mile Marker veneer or laminate?

Mile Marker's chassis are Thermally-Fused Laminate (TFL) and tops can be specified as either High-Pressure Laminate (HPL) or solid surface.

#### How is Mile Marker shipped?

Prior to shipping each unit is cleaned, covered with environmentally responsible micro-foam and placed into a cardboard furniture carton and then tagged for shipment.

#### Can Mile Marker be customized?

Mile Marker can be customized with different size chassis, standard or wall-hanging base cabinets, and sloped or flat tops on uppers and storage cabinets. Any of our standard laminate wood grains and solid colors can be specified. There are five options for pulls, as well as three options for hinges. Any configurations that cannot be created with standard product can be manufactured as a special product.

#### Can Mile Marker go with other Carolina products?

Mile Marker's wood grain laminate options all have matching Carolina standard wood finish companions, so they can easily match any Carolina product that is specified.

#### Is mounting hardware included when shipped?

All Mile Marker cabinetry is recommended to be anchored to a wall. Hardware is not included with the cabinets.

#### Does Mile Marker offer fabric, glass or resin panels?

Mile Marker does not offer fabric, glass or resin panels standard, but these can all be quoted as specials for any product.

#### How is Mile Marker electrified?

Electrical components can be pulled through flat or raised wall panels.

#### What items aren't included that should be provided by other trades?

- Base Cove Molding
- Drain basket/assembly for sinks
- Battery power located under and behind the sink basin.

#### What different environments does Mile Marker fit into?

Mile Marker is a comprehensive offering a modular cabinetry and casework that is ideal for any area where traditional millwork would be specified.

Listed below are some of the environment possibilities that Mile Marker can fit into:

- |                                  |                  |
|----------------------------------|------------------|
| - Reception                      | - Patient Foot   |
| - Waiting Areas                  | Walls            |
| - Decentralized Nurse's Stations | - Bathrooms      |
| - Centralized Nurse's Stations   | - Treatment Bays |
| - Exam Rooms                     | - Labs           |
| - Patient Head Walls             | - Breakrooms     |

### Marketing

#### How will designers benefit from Mile Marker?

Modular cabinetry and casework, like Mile Marker, is easier and faster to design, order, and install than traditional millwork. Casework is movable and easier to adapt to different working environments. Casework also costs less than traditional millwork and fewer changes have to be made due to the many options available.

#### How will healthcare staff benefit from Mile Marker?

Work studies provide first-hand knowledge of how caregivers perform their daily tasks. Taking into consideration the need for quick response, balanced with supportive space, Mile Marker provides caregivers the tools needed to support work flow.

#### How will the patient and family benefit from Mile Marker?

Evidence based design supports the idea that patients respond positively to a favorable environment. Mile Marker creates healing spaces with warm finishes, seamless surfaces to sustain infection control efforts, and personalized storage for security and peace of mind.

#### What is Mile Marker's price point?

Mile Marker is competitively priced to offer a complete solution for cabinetry and casework.