



"What you make people feel is as important as what you make."

Hank Menke

# Responsive & Reliable

What we make won't matter if we don't deliver on our promises to you. We can talk about all of the features and benefits below, but trust comes first. Our business is set-up to be responsive and reliable, and we understand that we have to prove that to you.

As health systems continue to provide services, and in some cases begin to reopen facilities for expanded services, we are here to help you and your teams take the necessary steps to ensure the safety and well being of patients and their families, and the caregivers providing for them.



#### Speed

- Quick delivery program delivered in 12 days (14 days for ME, OR, WA)
- Standard product lead times from 4-6 weeks delivered
- Specials and modifications in 8-10 weeks delivered
- Fully custom solutions 10-12 weeks delivered
- Product configure tool for quick budgeting & specification



#### Service

- Coverage & freedom to choose with nationwide dealer network
- Over 1.5m sq ft of operations & warehousing in CA, IN, KY & NC
- Own and operate our own logistics (200+ tractors) for reliable, flexible delivery
- Consolidated solutions delivery program serving multi-site, branch networks
- Account managers keeping an eye on your projects all along the way



## Support

- Corporate, regional and local design specification teams
- Experienced Global Accounts and International teams
- Green Standards decommission partner for transition and landfill diversion
- Priority punch list to closeout projects timely and efficiently
- Team of WELL APs ready to provide guidance to improve places for people



### **Products**

- 12 year warranty on OFS and Carolina products
- All products meet and exceed BIFMA safety standards
- Revit, DWG and CET models for BIM, modeling and space planning tools
- High performance, cleanable surface materials and partner programs
- Over 1,000 planning typicals for visualizing floorplan settings & furniture applications